

Executive Profile

Christopher M. Ancona



PROFILE SUMMARY

Internationally experienced engineering, project management and change program professional with dual engineering and management education. Self-motivated and result-driven, my 15+ year experiences span various industries such as automotive and education. My main experiences have been in technical greenfield projects and product development with initial investment budget and profitability (P&L) responsibilities. I have been managing international, multicultural teams, both locally and remote, across North-America (Canada, Mexico and the United-States), Europe and Asia (China and South Korea) for most of my career.

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Birthdate: 18 June 1976
Marital Status: Engaged, no children
Dual-Nationality: Italian & American

EXPERIENCE & HIGHLIGHTS

- Managed strategic projects requiring significant change to procurement, operations, and business processes.
- Developed, built and successfully managed programs with cross-functional responsibilities (engineering, design, purchasing, staffing, customer relationships as well as profitability of programs)
- Management of cross-cultural and international teams, both local and remote
- Developed and implemented product roadmaps in different industries and environments: Automotive (industrial production) and Education (B2B hardware and software).
- Successful performance of critical projects through proper allocation of competencies (putting right people into the right places), managing and superseding political barriers, and creating a positive, supportive and disciplined working environment.
- Strong cultural awareness of Europe, North America and Asia (China and South-Korea)
- Lived 10 of the last 17 years in France, Italy, and China while growing my strengths, competencies, and cross cultural awareness.

EMPLOYEE PROFESSIONAL EXPERIENCE

Since 11. 2011:

SV&A USA LLC

SV&A USA focuses on project management and product development supporting customer needs with technology solutions and implementations.

Cofounder and Managing Partner

- Lead engineering and design teams, from 3 continents in the creation and execution of customer product roadmaps for hardware and software development to support data-driven training programs.
- Manage integration of data collection, analytics and display of bio-metric, psychometric, and peer-based data into coaching and classroom training programs. (What data is there, what does it mean, why does this matter).
- Responsible for technology investments in Virtual Reality hardware and software and strategic partnerships.
- Responsible for customer relationships in US, EU, and Australia.

11.2011 – 06.2015: ***Adjunct Lecturer for the University of Iowa***

- Lecturer for classes in Management, Entrepreneurship, International Marketing, and Consumer Behavior.
- Develop and deliver bio-tech integrated, experiential, science based leadership development course material.
- Oversee and advise MBA students in their consulting projects with Italian SME companies.

08.1999 – 09.2010: **SKF**

SKF is the world leader in the development and production of bearings, seals, lubrication systems, and services for automotive and industrial applications with engineering, manufacturing and sales facilities worldwide.

01.2009 – 09.2010: ***Global Technical Centre - China Manager (Shanghai, China)***

- Responsible for greenfield setup of the bearing and seal Technical Center with 6 departments (Product testing, Metallurgy, Chemistry, Project management, Field return and Services) and initial operations of the Center.
- Responsibility for the operational and investment budget.
- Bringing together technical competencies (people and knowledge) and capabilities (equipment) from the 3 SKF divisions into a single location.
- Hiring of local technical experts in China (15), organization and performance of their international training across divisions
- Mentoring of 2 local engineers to be raised to management roles
- Achievement of a Zero Employee turnover

04.2005 – 01.2009: *Program Manager - Aftermarket Program (Plymouth, USA)*

- Identification and Development of a new product portfolio for the internal aftermarket group. (Built from \$0-\$16M turnover)
- Responsibility of profitability for this portfolio through innovative design, testing, sourcing and manufacturing techniques.
- Responsible for product roadmap, design and testing, investment, purchasing, coordination and negotiations with manufacturing facilities.
- Development of acquisition targets identified at \$50M by expanding concept to Europe and Asia
- Adapted new supply base for small volume and rapid product launch.

04.2004 – 04.2005: *Cost Reduction-Profit Growth Champion (Plymouth, USA)*

- \$1M annual savings realized by working with customer teams (GM, Ford, DaimlerChrysler) redesigning, re-sourcing and re-engineering wheel bearings and components.
- Identified and proved concept viability for in-sourcing of competitor wheel bearings, seals, and ABS sensors to be sold in the aftermarket.

08.1999 – 01.2003 *Project Engineer (Plymouth, USA)*

- Regaining the DaimlerChrysler LX program front wheel bearing business (\$10M/yr) back from a Korean competitor through convincing customer of SKF's technical advantage on critical components.
- Project Management responsibilities (cost, time, quality and customer) for DCX - LX and CS programs.
- 8-month assignment in Italy to bridge communication and cultural gaps between US engineering sales teams and Italian design and engineering resources.

2.2003 – 04.2004: Les Crus du Roy, France

- Took one year away from SKF to work with a French business partner to develop a wine trading company in France. Les Crus du Roy envisioned bringing southwest French wines with a high quality-price ratio to the world.

EDUCATIONAL BACKGROUND

BACHELOR OF SCIENCE AND ENGINEERING IN MECHANICAL ENGINEERING

University of Michigan, Ann Arbor, United States

5-year program, July 1999

MASTER OF BUSINESS ADMINISTRATION

University of Iowa, United States

Cum Laude, July 2011

Continuing Education:

Doing Business Internationally, Utrecht, Netherlands
Cultural Awareness, Gothenburg, Sweden and Dalian, China
Design for 6 Sigma L2, Calgary, Canada
Neuroleadership in management and coaching, Asolo, Italy
KT Problem Solving & Decision Making. Asolo, Italy
Management Training Program, Plymouth, USA
Project Management, Plymouth, USA *and* Asolo, Italy

LANGUAGES

ENGLISH : native speaker
ITALIAN, FRENCH : simple conversation (A2-B1)

MISCELLANEOUS

Awards and Achievements:

- Advisory Board member for “The Academy of Brain Based Leadership”
- Publications focusing on Leadership in the Neuroleadership Journal.
- Stefano Andreello Award for Best MBA Consulting Project (2011)
- Mott Childrens Hospital: Camp Partner, Trails Edge Kids Vent Camp (09-12)
- Hunger Hero for Gleaners Community Food Bank (2008)
7,500 meals in '07, and 11,754 meals in '08 for the food bank.
- World Solar Car Racing (1999) – Mechanical Team Leader (Vehicle Chassis)
8th rank worldwide classification, 2nd rank US classification
- SME Robotics Best of Show (top prize) for Automated Work Cell (1991-1994)
- Eagle Scout Rank (Boy Scout Troop 395, 1994)

*** References can be found on LinkedIn Profile***